

Name · ScheBo® • Biotech AG (Head office) ScheBo® - Biotech UK Ltd. ScheBo® • Biotech USA Inc.

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Number of Employees · 48

The academic staff has many years of experience in the research and development of diagnostics

Founded (year) · 1989

Areas of Activity . Development, production and marketing of diagnostics

Biological Patents · ScheBo® • Biotech AG holds many international patents in the above fields and owns a good intellectual property-position.

Collaborations

External · ScheBo® • Biotech AG has academic alliances with several universities and university hospitals in Europe, the USA, Japan, Israel and Canada.

and Certificates

Awards · 1993 - Hessian Innovation Award of the MRG

> 1998 - Hessian Innovation Award of the MBG

2002 - "Hidden Champion 2002"

2002 - "Innovationspreis der deutschen Wirtschaft" (4 certificates)

2004 – Among the finalists for the "Innovationspreis der deutschen Wirtschaft"

### Company Profile

ScheBo®● Biotech AG is an innovative biotech company that is active in the fields of development, production and marketing of diagnostics. ScheBo®● Biotech AG's mission is to improve quality of health care by providing the best diagnostics with a focus on QUALITY, CLINI-CALLY RELEVANT INNOVATION and SIMPLICITY.

ScheBo® 

■ Biotech AG was founded by the biochemists and molecular biologists Ursula Scheefers-Borchel, Ph.D., and Hans Scheefers, Ph.D.

#### **Subsidiaries**

ScheBo® Biotech UK Ltd., founded: 1999 ScheBo® Biotech USA Inc., founded: 2001

## The Company

- · is completely privately funded and independent,
- · operates internationally,
- · develops innovative diagnostics.

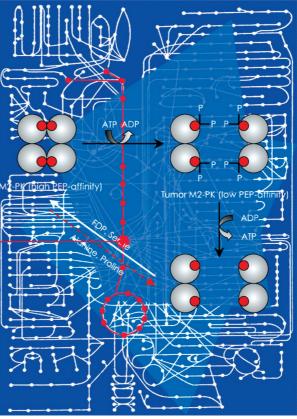
# 25 Years of Leading Innovations

R&D and manufacturing led to the successful launch and sales of the following products:

- ScheBo®● Pancreatic Elastase 1 Stool Test
- ScheBo®● Pancreatic Elastase 1 Serum Test
- ScheBo®● Tumor M2-PK™ EDTA Plasma Test\*
- ScheBo® Elastase Canine Test
- ScheBo®● Quick-Prep™
- ScheBo®● Tumor M2-PK<sup>™</sup> Stool Test\*
- ScheBo®● Brainostic™ GFAP FLISA
- ScheBo®

   M2-PK Quick™ (lateral flow test)\*
- ScheBo®● 2in1 combi (M2-PK + Hb)™ (lateral flow & ELISA test)\*
- ScheBo®● Pancreas Elastase 1 Quick™ (lateral flow test)
- (lateral flow test)
- ScheBo®● Hb Smart™
- \* www.metabolic-database.com





## **Unique Selling Proposition**

#### Innovative diagnostics

1993 ScheBo® ● Biotech AG launched the world's first non-invasive, cheap routine test procedure for monitoring the exocrine function of the pancreas. Today highlyregarded clinicians and medical text books regard the ScheBo® Pancreatic Elastase 1 ELISA, based on two monoclonal antibodies, as the "gold-standard" for noninvasive pancreatic exocrine function testing. ScheBo®• Biotech AG is world market leader for this FDA-cleared product. In 2013 the ScheBo® Pancreas Elastase 1 Quick™ test has been introduced as a point of care rapid test for the fast and reliable diagnosis/exclusion of Exocrine Pancreatic Insufficiency. Continuous innovation and strong customer focus have made ScheBo®• Biotech AG a leading molecular diagnostic company.

### Closing a gap

The ScheBo® • Tumor M2-PK™ EDTA-Plasma Test is the first test in the world which detects a metabolic state. specific to 11 cancer entities. The predictive value of Tumor M2-PK reflects tumour activity and aggressiveness. Thus, the ScheBo® • Tumor M2-PK™ EDTA-Plasma Test closes a gap in the clinical practice of cancer treatment management.

### Fighting cancer, colorectal cancer screening

The ScheBo® • Tumor M2-PK™ Stool Test is the first test detecting pyruvate kinase in stool, an excellent biomarker for colorectal cancer screening. This test has a sensitivity of 85% and a specificity of 95%. In 2012, ScheBo® • Biotech launched ScheBo® • 2in1 Quick™ (M2-PK+Hb), a brand new innovative combined rapid test to simultaneously detect the enzyme biomarker M2-PK and human haemoglobin for improved colorectal cancer screening. By simultaneously testing for M2-PK and haemoglobin (Hb), both non-bleeding and bleeding colorectal cancers and polyps can be detected.

#### Fighting BSE:

2000/2004 ScheBo® Biotech AG launched the Sche-Bo® • Brainostic™ Test, which allows the detection of brain and spinal cord (risk material) in meat products.